



CAMPUS TO CORPORATE TRAINING PROGRAM

Zeal Central Placement Cell Training Brochure



ZEAL INSTITUTE OF BUSINESS ADMINISTRATION COMPUTER APPLICATION AND RESEARCH (ZIBACAR), PUNE

ZEAL INSTITUTE OF MANAGEMENT AND COMPUTER APPLICATION (ZIMCA), PUNE

ZEAL COLLEGE OF ENGINEERING AND RESEARCH - MBA (ZCOER), PUNE

Approved by AICTE New Delhi & Recognized by Directorate of Technical Education, Maharashtra, Affiliated to Savitribai Phule Pune University, Pune



To empower society with holistic development through quality education. Every endeavor we undertake, each activity we plan is another step towards achieving.





To enrich knowledge with enhanced facilities to help Zeal students structure their careers to a glorious future and to develop the students as a resource within and outside the organization through holistic focus on character building and integral student development through an array of curricular, co-curricular and extra-curricular activities.



Message From Hon. Founder Director

Education is the passport to the future,
for tomorrow belongs to those who prepare for it today
- Malcolm X

Education gives us an understanding of the world around us and offers an opportunity to use that knowledge wisely. During my educational years, I faced some limitations, post which I decided that I would ensure that the future generation should not bear such loss of opportunity. With this thought in mind, on the 23rd March 1996, Zeal kindled the beginning of a new era called Zeal Education Society, at the Hingane campus.

Zeal denotes enthusiasm and this is obvious in every individual present anywhere in the campus. As an educational institution, Zeal has made an exemplary mark in the educational domain. I am proud to have a great team of Faculty members and the entire Zeal family. We have come a long way and still have miles to cover....

To quote Clay P. Bedford,

"You can teach a student a lesson for a day; but if you can teach him to learn by creating curiosity, he will continue the learning process as long as he lives."

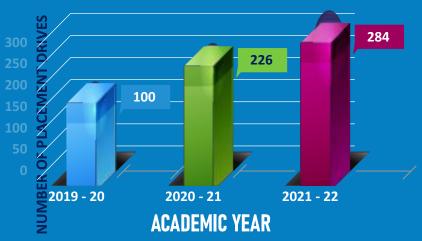
> Hon. Shri. S. M. Katkar Founder Director, Zeal Education Society, Pune

ZEAL CENTRAL TRAINING & PLACEMENT CELL

Zeal Education Society is considered a global brand in the field of Management & Computer Application Education. Our rapport with the industry is attributed to our alumni who have earned laurels with their technical expertise and sincere accountability. After stamping their class in academic and corporate circles, the alumni of Zeal Education Society today are the managers of business enterprises and IT Hubs playing demanding roles in the industry both in India and abroad. This is testimony to the trust and belief that industry has bestowed on us over the years and more importantly is a commitment from ZES to deliver the best. Apart from being the most active space on campus, the Central Placement Cell (CPC) at Zeal forms the backbone of our robust relationship with the corporates and industry. The reasons are obvious-here is where we train our students for recruitment and life skills and here is where our partners from the industry get the candidates of their choice!



Year wise Number of Placement Drives at Zeal Narhe Campus









HCL Placement Drive

FIS Global Placement Drive



Infosys Placement Drive



LTI Placement Drive



Mphasis Placement Drive



Amazon Placement Drive







Bitwise Placement Drive

Coditas Placement Drive





Eternus Placement Drive

BMC Software Placement Drive





Saama Placement Drive

Pubmatic Placement Drive





Sutherland Placement Drive



YagnaalQ Placement Drive



PEOL Placement Drive



Naaptol Placement Drive



Knoldus Placement Drive



Equations Work Placement Drive

About Campus Credential

We at Campus Credential (CC) affirm that every student is capable of realizing his/her dreams. We coach, mentor, teach and hand-hold gradating students to ace the complete Campus Recruitment Process right from Aptitude training to mastering GDPI. We have been the consistent choice of Around 90% Management & Computer Application around Maharashtra. Our Philosophy: Every student is equally important for us. No one gets left behind on his/her dreams and career. Every session is designed with utmost care in terms of content and delivery. We believe that great learning happens when students are free to interact and challenge the concepts taught. We specialize in customizing and update our content / mock tests as per the current industry trends and requirements.



COMPREHENSIVE SKILL DEVELOPMENT TRAINING





Skill Enhancement:

Ensuring students receive the best skill-sets to have a better transition from campus to corporate.



Employability Skills:

To increase their employability value to ensure success in their future endeavours.



Skilled Professionals:

To harness entrepreneurial approach and skill sets.

APTITUDE TRAINING & LIFE SKILLS



Quantitative Aptitude



Reasoning



English



Life Skills

MOCK TEST / SECTION TEST / COMPANY SPECIFIC TEST

Mocks cover questions that are commonly asked in top-rated companies. The paper also includes latest trend changes and expected new question formats based on industry inputs. So you can rest assured that your students will be abreast with the ever changing recruitment scenario.

Proposed Training Programs: Full Stack 2.0, Data Science and Analytics, S/W Testing, Web Designing and Scripting, Microsoft Azure, Project Level Implementation.



To write optimized code



Develop Logic building in Programming



How To Approach a Coding Problem and also Develop different Approach to solve Programming



How to begin with Competitive Programming



Practice for cracking any coding interview



Solve Programming Questions with Time complexity



To increase problem solving skills in programming



Company-wise Coding Questions



Approach to crack coding challenges

POINTS TO BE NOTED

- There will be a pre assessment test taken for aptitude and Technical training.
- Based on aptitude training the batches shall be formed.
- The basic technical training (Level 1) focuses towards building the programming and database fundamentals along with data structures. It aims towards preparing the students to obtain the InfyTQ certification and covers the syllabus accordingly.
- Advanced Technical training leads to build the skills in students for optimization in coding, advanced data structures and advanced algorithms, this training focusses on product development profiles and international opportunities that approach the campus.
- Additional career counseling sessions shall be conducted guiding the students for an appropriate job profile/s.
- Refresher sessions shall be conducted just before the placement season starts.
- Reports of student attendance and performance in the classroom, section wise, module wise, full paper tests and company wise tests shall be shared with the college placements departments on regular basis as per the requirement. These reports shall be student wise, batch wise, program wise and campus wise in the formats shared by the college placement department.



Aspiring Minds Campus Employability Program 15 Countries | 27 States In India 4 Million + Assessed 80,000+ Monthly Largest NSDC 4000+ Corporations Leadership Team comes **Certification Provider** use AMCAT. from MIT, IIT, HBS Assessment Takers **Assessment technology: AMCAT** English 01 Comprehension Candidates would be evaluated on: Logical Ability, **Numerical Ability** Language **AMCAT** Quantiaate Ability Test **Components Logical Ability Skill Modules** Skill Modules, AUTOMATA, SVAR



Cognitive

Assessment technology: Automata

Personality

A path breaking innovation to decipher computer programs automatically



Assessment technology: SVAR

Artificial Intelligence and Machine learning to automate spoken EnglishEvaluation



Assessment technology : Write X-Written English Test
Artificial Intelligence and Machine learning to automate Written EnglishEvaluation

AMCAT IMPACT



Strong predictor of Trainability, Success at jobs.





Applicable for a span of jobs including vocational, technical, functional and business roles.



Automated and standardized evaluation essential for language proficiency measurement and learning.

Validated extensively across roles and

industry verticals.

04

Personality, AM Situatuions



Objective scores for various competencies for various job profile levels.



Big-5 based personality evaluation and situation judgment tests ensure reliable and valid evaluation.

A QUICK SNAPSHOT

- A global leader in talent assessments and credentialing.
- Presence and clients across the globe including in the US, China, India, Middle East, Philippines and Africa.
- Driven by data science on millions of assessment data points enabling smart job matching & employability feedback.
- AMCAT is the world's largest job skills credential integrated with platforms such as LinkedIn. Monster.





- Backed by venture fund Omidyar Networks.
- Leading employability research with dozens of patents and publications.
- Repeatedly covered by global media including WSJ, Economist, Financial Times, Forbes, Timesof India, Economic Times, etc.

OUR ASSESSMENTS : SETTING THE STANDARDS



Adaptive

Item Response Theory (IRT) driven statsscal assessment technology.

Intelligent and learning system ensures highly accurate evaluation.



Standardized

Accurate and comparable evaluaton across locaaon and time.

Establish long term benchmarks of quality.



Reliable

Adhering to global standards reliability and repeatability. Ensuring un-biased, predictve evaluation.



Large QuestionBanks

High quality, large statsscally rated questionbanks.

Evolving with exposure control, automatc filtering, content balancing.



Master of Computer Applications



Master of Business Administration - Business Analytics



Program Name



Duration



Full Stack Development (Bundled IBM Certification)

40 hours (including projects)



Data Science & Analytics program bundled with Microsoft (DP-900) & Google certification

70 hours (including projects)



Software Testing

100 hours



Web Designing And Scripting (using Node.js, Express MongoDB)

100 hours



Microsoft Azure Security (Bundled Microsoft certification SC-900)

30 hours (including projects)



Project Level Implementations with Spring (Live Projects)

30 hours (including projects)



Microsoft Power BI

40 hours





Master of Computer Applications



Master of Business Administration - Business Analytics



Full Stack Development



Course Duration 40 Hours



Workshop 08 Hours



Course Delivery 22 Hours



Project Work 10 Hours

OVERVIEW

This module will provide a lab based hands-on session, where students will be developing a small project from scratch to deployment on a live server. This will also help to bridge the gap between academic and industry through the exposure of project based learning, development, implementation and deployment of projects in a real environment. It will have extended to provide an exposure on real software development environment, approach conventions.



Data Science & Analytics program bundled with Microsoft (DP-900) & Google certification



Course Duration 70 Hours



Workshop 10 Hours



Course Delivery 60 Hours

OVERVIEW

This course provides practical, foundation level training that enables immediate and effective participation in Big Data and other Analytics projects. It includes an introduction to Big Data and the Data Analytics Lifecycle to address business challenges that leverage Big Data. The course provides grounding in basic and advanced analytic methods and an introduction to Big Data Analytics technology and tools, including MapReduce and Hadoop. The extensive lab sessions provide many opportunities for students to apply these methods and tools to real-world business challenges as a practicing Data Scientist. The course takes an "open" or "technology-neutral" approach, and includes a final lab in which students address a Big Data Analytics challenge by applying the concepts taught in the course in the context of the Data Analytics Lifecycle.

Software Testing



Course Duration 100 Hours



Workshop 08 Hours



Course Delivery
70 Hours



Project Work 22 Hours

OVERVIEW

Software testing job is a highly specialized one and amongst the most sought after fields in the IT industry. Competitive pressures worldwide expect these IT companies to deliver the accurate software the first time itself and therefore, software testing professionals who can perform the precise testing of such software are in great demand today. This course targets this need by training participants through a structured program. This course also introduces various tools that are being used in the software testing. It enables the participants understand the test management techniques and risk analysis involved in software testing.

</>>

WEB DESIGNING & SCRIPTING (using Node.js, Express MongoDB)



Course Duration 100 Hours



Workshop 08 Hours



Course Delivery 70 Hours



Project Work 22 Hours

OVERVIEW

This Module deals with all things server-side. The entire module will run around the Node.JS platform. The brief overview of the Web protocols will be provided to the students. On the database side, we review basic CRUD operations, NoSQL databases, in particular MongoDB and Mongoose for accessing MongoDB from Node.JS. We examine the REST concepts and build a RESTful API.



Job training empowers people to realize their dreams and improve their lives.

— Sylvia Mathews Burwell —

Microsoft Azure Security



Course Duration 30 Hours



Workshop 05 Hours



Course Delivery
15 Hours



Project Work 10 Hours

OVERVIEW

This module will benefit students to identify and develop talent with critical knowledge related to implementing cloud initiatives. It will also lead to learning in demand skills which validates cloud fluency and foundational AWS knowledge.



Project Level Implementations with Spring



Course Duration 30 Hours



Workshop 05 Hours



Course Delivery
15 Hours



Project Work 10 Hours

OVERVIEW

The proposed Training Program will benefit students to become a specialist at Advanced Industrial Technologies. Hands-on Learning with Live Project sessions will build confidence by delivering real time applications. Concepts like Logging with SLF4J & Logback, Lombok, Spring and Hibernate MVC, Configuring Spring and Hibernate with Annotations, MySQL Workbench Basics, Spring and Hibernate JDBC etc. will be focused during training program.



Microsoft Power Bl



Course Duration
40 Hours



Course Delivery 30 Hours



Workshop 10 Hours

OVERVIEW

Microsoft Power BI course will help you gain expertise in Business Analytics and throughout the training, you will master the concepts such as Power BI Desktop, Architecture, DAX, Service, Mobile Apps, Reports, Q&A, and many more with industry-relevant use cases.



Master of Computer Applications Master of Business Administration - Business Analytics

Training Modules | Domain: Computer Application and Business Analytics



Program Name



Duration



JEE FULL STACK 2.0 WITH ANGULAR

415 Hrs



ESD Program: SQL PLSQL Training Program

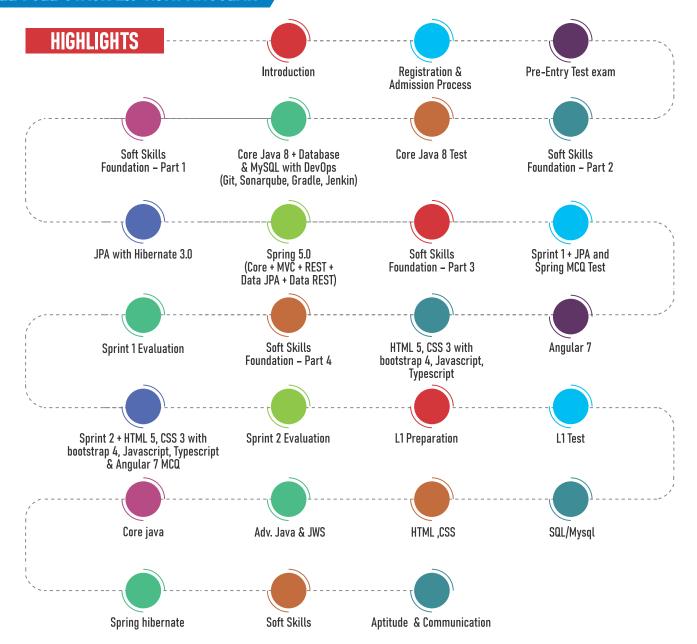
200 Hrs



Full Stack Development

120 Hrs

JEE FULL STACK 2.0 WITH ANGULAR



ESD Program: SQL PLSQL Training Program

HIGHLIGHTS



Logical Reasoning



Java, Linux, HTML, Data Structures, C, C++



Coding: Java, C, C++

Full Stack Development

HIGHLIGHTS



Backend Technologies : PHP, Node

Natahasa:

Database : MySQL, MongoDB



Frameworks & CMS : Codeigniter, Wordpress



Other Concepts : MVC and Similar Concepts, Design Thinking, System Analysis Design

DevOps : Version Control System -GIT, VPS Installation & Configuration



Front End Technologies(Advanced) : Angular, React, Flex, SASS/LESS



Backend Technologies : Express, Angular, React



Database : MySQL, MongoDB, Firebase



Frameworks & CMS : Angular, React



Cloud Computing Concepts : Google Cloud/AWS



DevOps: Version Control System - GIT, VPS Installation & Configuration, DNS configurations, Container concepts



Other Supporting Technologies : JSON, JWT, CSRF, XSS, SQL Injection

Job training empowers people to realize their dreams and improve their lives.

Sylvia Mathews Burwell



Specialization: Human Resource Management

Duration: 104 Hours.



Program Name



U Duration



Performance Management System

20 hours



HR Analytics

22 hours



Payroll Management

20 hours



HR Audit

20 hours



Psychometric Testing and Assessment

22 hours





Specialization: Human Resource Management

Duration: 104 Hours.



Performance Management System 🧲 Course Duration : 20 Hours





Course Theory 04 Hours



Case Study 06 Hours



Hands on Training 10 Hours

OVERVIEW

"Performance management is the continuous process of improving performance by setting individual and team goals which are aligned to the strategic goals of the organisation, planning performance to achieve the goals, reviewing and assessing progress, and developing the knowledge, skills, and abilities of people."





HR Analytics Course Duration : 22 Hours



Course Theory 04 Hours



Hands on Training 18 Hours

OVERVIEW

HR analytics, also referred to as people analytics, workforce analytics, or talent analytics, involves gathering together, analyzing, and reporting HR data. It enables your organization to measure the impact of a range of HR metrics on overall business performance and make decisions based on data. In other words, HR analytics is a data-driven approach toward Human Resources Management.



Payroll Management (5



Course Duration: 20 Hours



Course Theory 06 Hours



Hands on Training 14 Hours

OVERVIEW

Payroll management is the administrative task of compensating employees for services rendered. It also provides a financial record of employee gross earnings, payroll deductions and net pay, as well as the employer's related payroll tax liability.



Specialization: Human Resource Management

Duration: 104 Hours.





🔐 HR Audit 🕓 Course Duration : 20 Hours



Course Theory 04 Hours



Case Study 06 Hours



Hands on Training 10 Hours

OVERVIEW

In essence, an HR audit involves identifying issues and finding solutions to problems before they become unmanageable. It is an opportunity to assess what an organization is doing right, as well as how things might be done differently, more efficiently or at a reduced cost.



Psychometric Testing and Assessment Course Duration: 22 Hours





Course Theory 06 Hours



Hands on Training 16 Hours

OVERVIEW

Psychometric tests are assessment tools used to objectively measure an individuals personality traits, aptitude, intelligence, abilities and behavioral style. Psychometric assessments are widely used in career guidance and employment to match a persons abilities and personality to a suitable career or role.



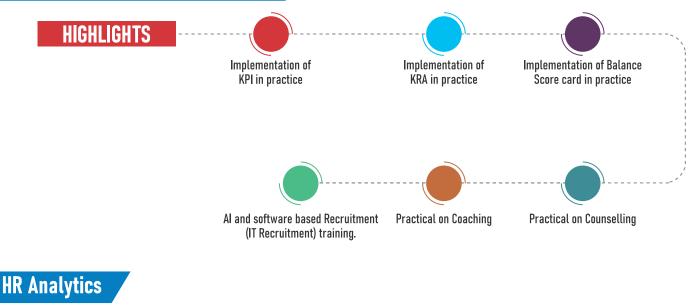
All of us do not have equal talent yet all of us have an equal opportunity to develop our talents.

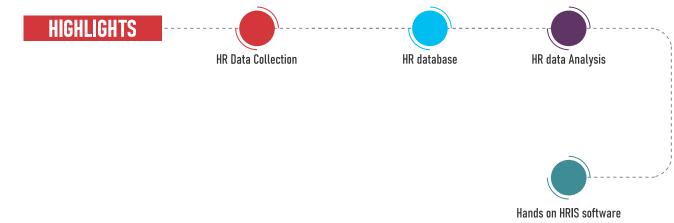


Specialization: Human Resource Management

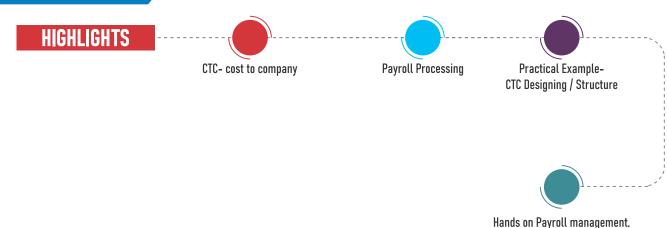
Duration: 104 Hours.

Performance Management System





Payroll Management

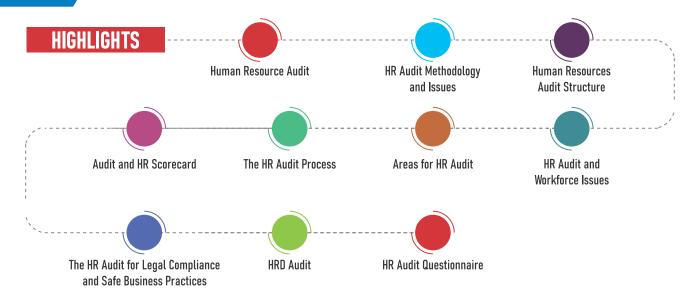




Specialization: Human Resource Management

Duration: 104 Hours.

HR Audit



Psychometric Testing & Assessment











Conduction of Simulated exercises & management games



Performance leads to Recognition.
Recognition Brings Respect.
Respect Enhances Power.
Humility and Grace in one's Moments of Power Enhances
DIGNITY OF AN ORGANIZATION.

- Narayan Murthy



Specialization: Marketing Management

Duration: 100 Hours.



Program Name



Duration



Advance Digital Marketing

25 hours



Market Research & Analysis

30 hours



Sales & Distribution

30 hours



Trends in Services Marketing

15 hours





Specialization: Marketing Management

Duration: 100 Hours.



Advance Digital Marketing Course Duration : 25 Hours





Course Theory 10 Hours



Case Study 10 Hours



Hands on Training 05 Hours

OVERVIEW

Advanced Digital Marketing at ExcelR forms the basis for the NextGen marketing strategies using the data captured from various marketing channels. The study of the data through advanced analytics and machine learning gives a new dimension to the analyzed data.



Market Research & Analysis (\$\square\$)



Course Duration: 30 Hours



Course Theory 10 Hours



Case Study 10 Hours



Hands on Training 10 Hours

OVERVIEW

Market research blends consumer behavior and economic trends to confirm and improve your business idea. It's crucial to understand your consumer base from the outset. Market research lets you reduce risks even while your business is still just a gleam in your eye.





Sales & Distribution C Course Duration : 30 Hours



Course Theory 10 Hours



Case Study 10 Hours



Hands on Training 10 Hours

OVERVIEW

It is customer services, handling of returns, order processing, warehousing, shipping, serialization compliance, invoicing, booking of sales, distribution and collection of receivables, in each case, with respect to the sale and distribution of Product.



Specialization: Marketing Management

Duration: 100 Hours.



Trends in Services Marketing



Course Duration: 15 Hours



Course Theory 10 Hours



Case Study 10 Hours



Hands on Training 05 Hours

OVERVIEW

Three core trends that have resulted in changing role of service marketing are: the increasing importance of technological mediation; changing consumer and professional role; and decreasing importance of relational factors in consumer decision making.

HIGHLIGHTS

Advance Digital Marketing





Search Engine Optimization



Advertising Tools & Its Optimization



Web Analytics



Market Research & Analysis

HIGHLIGHTS









Advertising Research

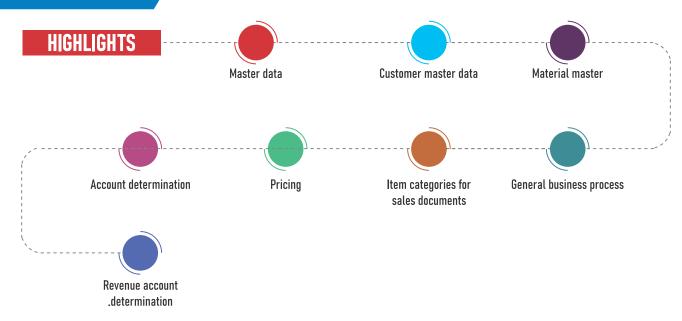
New Product Development and Test Marketing



Specialization: Marketing Management

Duration: 100 Hours.

Sales & Distribution



Trends in Services Marketing





A cross Sectional Study with application of all Trending sectors in Services Marketing



Master of Business Administration (MBA)

Specialization : Financial Management

Duration: 100 Hours.



Program Name



Duration



Financial Modeling

40 hours



Fundamental Analysis

30 hours



Algorithmic Trading

30 hours



Specialization: Financial Management

Duration: 100 Hours.



| Financial Modeling



Course Duration

30 Hours





Workshop 08 Hours



Project Work 02 Hours

OVERVIEW

Financial modeling is a representation in numbers of a company's operations in the past, present, and the forecasted future. Such models are intended to be used as decision-making tools. Company executives might use them to estimate the costs and project the profits of a proposed new project.



Fundamental Analysis



Course Duration 30 Hours



Course Delivery 20 Hours



Workshop 08 Hours



Project Work 02 Hours

OVERVIEW

Fundamental analysis (FA) is a method of measuring a security's intrinsic value by examining related economic and financial factors. Fundamental analysts study anything that can affect the security's value, from macroeconomic factors such as the state of the economy and industry conditions to microeconomic factors like the effectiveness of the company's management.



The best investment you can make, is an investment in yourself... The more you learn, the more you'll eam.

Warren Buffett



Specialization: Financial Management

Duration: 100 Hours.



Algorithmic Trading



Course Duration 30 Hours



Workshop **08 Hours**



Course Delivery 20 Hours

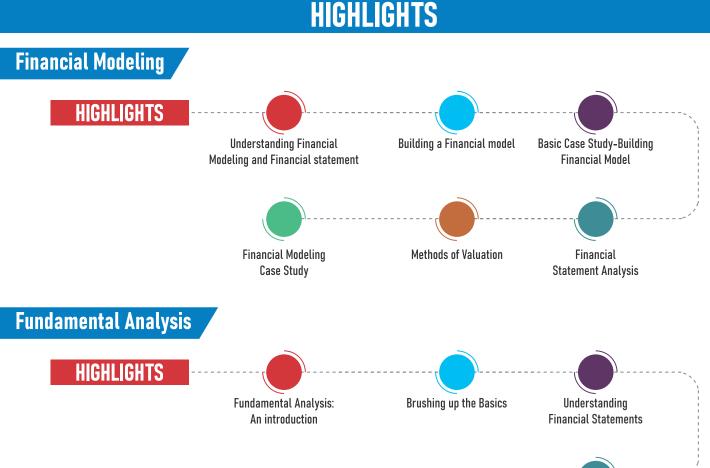


Project Work 02 Hours

Valuation Methodologies

OVERVIEW

Technology development across global markets has necessitated a multidimensional approach for understanding the Importance of Algorithmic Trading. This course encompasses trading in various asset classes with special focus on Equity Index Futures, Options, and Commodities.





Specialization: Financial Management

Duration: 100 Hours.

Algorithmic Trading









Master of Business Administration (MBA)

Specialization: Operation & Supply Chain Management **Duration: 80 Hours.**



Program Name



Duration



TOYOTA Production System

40 hours



Supply Chain Management & Strategies

40 hours



TOYOTA Production System



Course Duration : 40 Hours

OVERVIEW

TPS is an original manufacturing philosophy that aims to eliminate waste and achieve the best possible efficiency – what is often called a "lean" or "just-in-time" system. It is based on two concepts: jidoka and just-in-time.



Specialization: Operation & Supply Chain Management

Duration: 80 Hours.



Supply Chain Management & Strategies



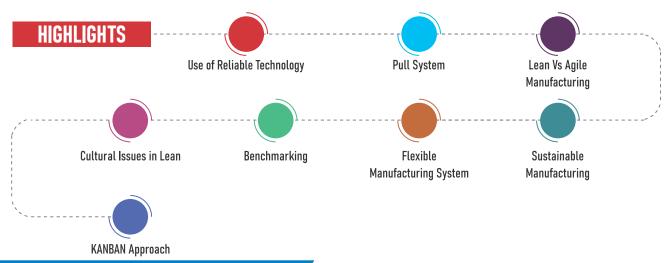
Course Duration : 40 Hours

OVERVIEW

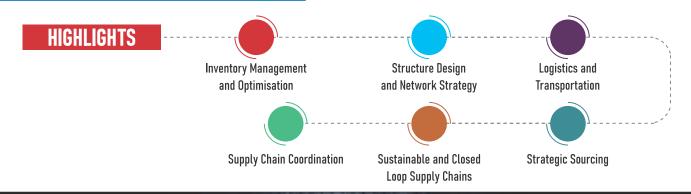
SCM involves the flow of information and products between and among supply chain stages to maximize profitability. The major functions involved in SCM are the procurement of raw materials, product development, marketing, operations, distribution, finance, and customer services.

HIGHLIGHTS





Supply Chain Management & Strategies



KEEP TRAINING AND KEEP LEARNING UNTIL YOU GET IT RIGHT.

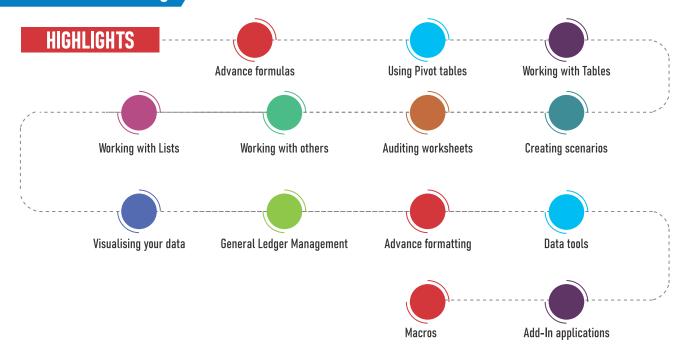


Department of Master of Business Administration

Specialization: General Management

Duration: 200 Hrs.

Advance Excel Training





Campus to Corporate Training Program

Master of Computer Applications

Master of Business Administration (Business Analytics)

Sem	Program Progra
Sem I	Aptitude + Soft Skills + Python + AMCAT Employability Test
Sem II	Aptitude + Soft Skills + Python + AMCAT Employability Test OR Aptitude + Soft Skills + AMCAT Employability Test + Web Designing and Scripting using JAVA Script and DHTML
Sem III	Aptitude + Soft Skills + AMCAT Employability Test + AI & ML bundled with Microsoft certification on Azure AI OR Aptitude + Soft Skills + AMCAT Employability Test +SQL AND PL/SQL Programming OR Aptitude + Soft Skills + AMCAT Employability Test +Data Science And Big Data Analytics

Master of Business Administration (Human Resource Management)

Sem	Program
Sem I	Aptitude + Soft Skills + Advance Excel + AMCAT Employability test
Sem II	Aptitude + Soft Skills + Training Modules + AMCAT Employability test
Sem III	Aptitude + Soft Skills + Certification in HR Analytics + Certification in Psychometric Test Expert OR Certification in Global Recruitment + Certification in Payroll Specialist+ + AMCAT Employability test

Master of Business Administration (Marketing Management)

Sem	Program
Sem I	Aptitude + Soft Skills + Advance Excel + AMCAT Employability test

Sem III

Aptitude + Soft Skills + Diploma In Digital Marketing (Training)
+ AMCAT Employability test

Aptitude + Soft Skills + Certificate in Marketing Analytics /
Market Research & Consumer Behavior (Coursera)/
Digital Partner - Advance Online Digital Marketing + AMCAT Employability test

Master of Business Administration (Financial Management)

Sem	Program Progra
Sem I	Aptitude + Soft Skills + Advance Excel + AMCAT Employability test
Sem II	Aptitude + Soft Skills+ AMCAT Employability test + Training Modules
Sem III	Aptitude + Soft Skills+ AMCAT Employability test + Equity Research And Valuation (NSE) OR Mutual Fund Distributors Examination Foundation of Stock Market Investing (NSE) OR Equity Derivatives Certification Examination

Master of Business Administration (Operation & Supply Chain Management)

Sem	Program
Sem I	Aptitude + Soft Skills + Advance Excel + AMCAT Employability test
Sem II	Aptitude + Soft Skills +Toyota Production System OR World Class Manufacturing + AMCAT Employability test
Sem III	Aptitude + Soft Skills + Supply Chain Management Strategies OR Current Trends In Operations & Supply Chain Management + AMCAT Employability test

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